

53rd Annual Conference

Washington Association of County Officials

October 5-7, 2011
The Heathman Lodge
Clark County, Washington

President Randall K. Gaylord
San Juan County Prosecutor



Table of Contents

WACO Board of Trustees and Staff 3

Conference Schedules

 Tuesday 4

 Wednesday 5

 Thursday 6

 Friday 8

Meal Notes9

Past WACO Conferences & Presidents 10

Future WACO Conferences..... 11

Clark County Host Officials 12

WACO Exhibit Hall 13

WACO Exhibitor Directory14

Map of WACO Exhibit Hall20

WACO PASSPORT An Insert in this program

2010-11 WACO Board of Trustees

Executive Officers

President.....Randy Gaylord, San Juan County Prosecutor
President-Elect..... Corky Mattingly, Yakima County Auditor
Vice President..... Tom Fallquist, Spokane County Clerk
Secretary-TreasurerKeith Willnauer, Whatcom County Assessor

Past Presidents

Barbara Wagner, Benton County Assessor
Judi Morris, Jefferson County Treasurer

Trustees (Chosen by affiliates for two-year terms)

AssessorMarsha Weyand, Kittitas County Assessor
Auditor..... Kris Swanson, Cowlitz County Auditor
ClerkNancy Scott, Skagit County Clerk
CoronerTim Davidson, Cowlitz County Coroner
Prosecutor.....Steve Clem, Douglas County Prosecutor
Sheriff..... Ken Bancroft, Asotin County Sheriff
Treasurer.....Ron Strabbing, Grays Harbor County Treasurer

Trustees-at-Large (Elected at large by county population for two-year terms)

1 (Above 500,000)Carolyn Weikel, Snohomish County Auditor
2 (125,000 – 500,000)Gary Warnock, Thurston County Coroner
3 (40,000 – 125,000).....Lisa Frazier, Mason County Treasurer
4 (12,000 – 40,000)Tammy Ownbey, Pend Oreille County Clerk
5 (Under 12,000)..... Shelly Johnston, Lincoln County Auditor

WACO Staff

Executive Director.....James McMahan
Policy Director VACANT
Member Services Director..... VACANT
Executive Assistant/Office Manager VACANT
Temporary WACO Assistant Kathe Rumsey

53rd Annual WACO Conference

October 5 - 7, 2011

The Heathman Lodge, Clark County, WA

PROGRAM

Pre-Conference Activities

Tuesday, October 4

9:00 am - 5:00 pm	Registration Open	Hotel Lobby
10:30 am - 1:30 pm	WACO Board of Trustees' Meeting <i>Presentation of Affiliate Legislative Proposals</i> <i>Other Business of the WACO Board of Directors</i>	Chinook/Klickitat
2:00 pm - 5:00 pm	Affiliate Meetings Assessors Auditors Clerks Coroners/Medical Examiners Treasurers	Chinook Cowlitz General Grant Chief Comcomly Klickitat
5:00 pm - 6:00 pm	5 th Annual Methamphetamine Pilot Counties Summit <i>(Clerks, Prosecutors and Sheriffs)</i> <i>(Asotin, Columbia, Cowlitz, Ferry, Garfield, Grays Harbor, Lewis, Lincoln, Pacific, Pend Oreille, Stevens, Wahkiakum, and Walla Walla Counties)</i>	Chinook
Evening	Clark County Outing – <i>An optional adventure arranged by the Clark County Officials</i> <i>Separate Registration (and fee) may be required</i> – <i>See Doug Lasher, Clark County Treasurer for details</i>	

Wednesday, October 5

8:00 am - 5:00 pm	Registration Open	Hotel Lobby
8:00 am - 4:30 pm	WACO Exhibitor Hall Open Coffee available all day	Ft Vancouver Ballroom
8:00 am - 8:45 am	Breakfast Buffet	General Grant
9:00 am - 9:45 am	Opening General Session <i>Call to Order – President Randy Gaylord, San Juan County Prosecutor</i> <i>Presentation of Colors – Clark County Sheriff’s Office Honor Guard</i> <i>National Anthem – Hailey Van Nortwick</i> <i>Introductions</i> <i>Welcome – Clark County Commissioner Tom Mielke</i> <i>Local Historian – Pat Jollota</i>	Lewis & Clark Ballroom
9:45 am - 10:00 am	Break	Ft Vancouver Ballroom
10:00 am -11:30 am	“Let Me See Your Body Talk” <i>It’s a scientific fact that your body gestures give away your true intentions. Since over 90 percent of all face-to-face communication is non-verbal, the silent messages of the body often reveal more than the spoken word. JAN HARGRAVE, expert in the field and noted author, helps you learn the “hidden messages” of the people around you.</i>	Lewis & Clark Ballroom
11:30 am - Noon	Break – Visit Exhibitor Hall	Ft Vancouver Ballroom
Noon - 1:30 pm	Luncheon / WACO Business Meeting <i>WACO Legislative Committee Report</i> <i>Presentation of WACO Affiliate Legislative Proposals</i> <i>Washington Counties Scholarship Fund Report</i> <i>Nominating Committee Report</i> <i>Introduction of Candidates for WACO Board of Trustees</i>	Lewis & Clark Ballroom
1:30 pm	Polls Open	Hotel Lobby
2:00 pm - 4:00 pm	Plenary Discussion	Lewis & Clark Ballroom
4:00 pm - 4:30 pm	Break – Visit Exhibitor Hall	Ft Vancouver Ballroom
4:30 pm	Exhibitor Prize Drawings	Ft Vancouver Ballroom

4:30 pm - 5:30 pm Prosecuting Attorneys' (WAPA) Board Meeting Chief Comcomly
 5:30 pm - 7:00 pm President's Reception Ft Vancouver Ballroom
Honoring President Randy Gaylord
Light hors d'oeuvres reception graciously sponsored by
the Washington Association of Prosecuting Attorneys

Dinner on your own

Thursday, October 6

6:30 am Walk/Run Burnt Bridge Creek Trail
(Coffee available at 6:00 am) *(Meet at hotel lobby)*

8:00 am - 1:00 pm Registration Open Hotel Lobby

8:00 am - 8:30 am Continental Breakfast East Foyer

8:30 am - 10:00 am Training Sessions – Round 1
(each session from Round 1 repeats, enabling you to attend two
trainings total)

- Dealing with budget reductions: Cowlitz
A presentation of how some County Officials have balanced public service
with decreasing resources.
- Employee Discipline: Chinook
How to properly discipline public employees in a collectively bargained
environment.
- Social Media for Elected Officials: Klickitat
What are the common legal and political issues with elected officials using
social media?

10:30 am -Noon

Training Sessions – Round 2

(each session from Round 1 repeats, enabling you to attend two trainings total)

- Dealing with budget reductions: Cowlitz
A presentation of how some County Officials have balanced public service with decreasing resources.
- Employee Discipline: Chinook
How to properly discipline public employees in a collectively bargained environment.
- Social Media for Elected Officials: Klickitat
What are the common legal and political issues with elected officials using social media?

Lunch on your own (or provided by your affiliate)

Noon - 5:00 pm

Affiliate Meetings

Assessors	Cowlitz
Auditors	General Howard
Clerks	Chinook
Coroners/Medical Examiners	Chief Comcomly
Prosecutors	General Marshall
Sheriffs	General Grant
Treasurers	Klickitat

12:15 pm

WACO Trustee Election Ballots Due

WACO Registration

6:00 pm

No Host Social

Ft Vancouver Foyer

7:00 pm

Annual Banquet

Ft Vancouver Ballroom

Installation of Officers – Judi Morris, Jefferson County Treasurer

PASSPORT Drawing (must be present to win)

Washington Counties Scholarship Fund Progressive Auction

Friday, October 7

8:00 am	2014 Conference Location Ballots Due	WACO Registration
8:00 am	Continental Breakfast	Lewis & Clark Ballroom
8:00 am -10:00 am	Annual Business Meeting <i>Annual Report of the President</i> <i>Presentation of WACO Strategic Plan</i> <i>WACO Financial Report</i> <i>County Training Institute Report</i> <i>Washington State Association of Counties (WSAC) Report</i> <i>2011 NACo Annual Conference Report</i> <i>Adoption of 2012 Legislative Package</i> <i>Memorial and Resolutions</i> <i>Adjourn</i>	Lewis & Clark Ballroom

Meal Notes

Some conference events will include meals provided as part of the conference experience. To facilitate your meal planning during the conference, please refer to the following schedule to determine which meals will be provided (and to whom) throughout the duration of the conference.*

Note that some affiliates may choose to provide meals during affiliate meetings. Please contact your affiliate for more information. Meals provided by affiliates during affiliate meetings are not listed below.

Tuesday, October 4

- Lunch will be provided to WACO Board Members, and Affiliate Presidents (or one affiliate Legislative Chair) only.
- Dinner is on your own.

Wednesday, October 5

- Breakfast is provided to all registered conference attendees.
- Lunch will be provided to all registered conference attendees.
- Light Hors d'oeuvres will be served during the President's Reception; Dinner is on your own.

Thursday, October 6

- Continental Breakfast is provided to all registered conference attendees.
- Lunch is on your own.
- Dinner will be provided to all registered conference attendees.

Friday, October 7

- Breakfast will be provided to all registered conference attendees.

* Late registrants to the conference (and non-registered conference attendees) may not be provided meals as indicated above. To ensure that a meal is available for you as planned, please be sure to register on time or early.

WACO Conferences & Presidents

Year	Location	President	Office
1955-58	No Conferences	Robert S. O'Brien	Grant County Treasurer
1959	Seattle	Harry C. Maston	Kitsap County Assessor
1960	Bellingham	George E. Fallquist	Spokane County Clerk
1961	Yakima	Sarah "Sallie" Ivie	Cowlitz County Auditor
1962	Spokane	Carroll L. Barlow	Snohomish County Assessor
1963	Longview	Eva King Burgett	Clark County Treasurer
1964	Wenatchee	William Breuer	Whatcom County Sheriff
1965	Olympia	Anthon J. Steen	King County Assessor
1966	Ellensburg	Verna Jacobson	Pacific County Auditor
1967	Bellingham	A.W. Allen	Yakima County School Supt
1968	Walla Walla	Dorothy Towne	Franklin County Auditor
1969	Tacoma	Harry O. Loft	Whatcom County Clerk
1970	Richland	Merton L. Howard	Spokane County Treasurer
1971	Olympia	Don Perry	Pierce County Clerk
1972	Yakima	Robert J. Clark	Clallam County Treasurer
1973	Bellingham	Wella Hansen	Whatcom County Auditor
1974	Pasco	Elsie Thayer	Stevens County Treasurer
1975	Vancouver	Richard E. Boyles	Franklin County Sheriff
1976	Spokane	Ruth E. Boysen	Mason County Auditor
1977	Seattle	Paul A. Klasen, Jr.	Grant County Prosecutor
1978	Yakima	Harley H. Hoppe	King County Assessor
1979	Olympia	Robert H. May	Chelan County Treasurer
1980	Wenatchee	Laura Brader	Benton County Clerk
1981	Ocean Shores	Henry B. Whalen	Snohomish County Auditor
1982	Pasco	Patrick Sutherland	Thurston County Prosecutor
1983	Everett	Betty Verbrugge	Pend Oreille County Treasurer
1984	Spokane	Ralph Huck	Yakima County Assessor
1985	Vancouver	C.J. Rabideau	Franklin County Prosecutor
1986	Wenatchee	Deborah Wilke	Lincoln County Clerk

Year	Location	President	Office
1987	Tacoma	Larry Lindbloom	Lincoln County Auditor
1988	Yakima	Jack Westerman, III	Jefferson County Assessor
1989	Olympia	Tom Fallquist	Spokane County Clerk
1990	Lake Chelan	Valoria Loveland	Franklin County Treasurer
1991	Bellevue	Jane Hague	Mgr, King Co Records/Elections
1992	Spokane	Siri Woods	Chelan County Clerk
1993	Tacoma	Norm Maleng	King County Prosecutor
1994	Richland	Judy Arnold	Thurston County Coroner
1995	Stevenson	Ron Strabbing	Grays Harbor County Treasurer
1996	Chelan	Donna Karvia	Lewis County Clerk
1997	Ocean Shores	Ray Ryan	Cowlitz County Assessor
1998	Wenatchee	Beverly Allenbaugh	Kittitas County Auditor
1999	Blaine	Beverly Allenbaugh	Kittitas County Auditor
2000	Kennewick	H. Steward Menefee	Grays Harbor County Prosecutor
2001	Port Ludlow	Richard Lathim	Franklin County Sheriff
2002	Wenatchee	Barbara Cory	Whatcom County Treasurer
2003	SeaTac	Greg Zempel	Kittitas County Prosecutor
2004	Spokane	Mary Dodge	Douglas County Treasurer
2005	Vancouver	Tom Fallquist	Spokane County Clerk
2006	Wenatchee	Dan Blasdel	Franklin County Coroner
2007	Stevenson	Rick Bart	Snohomish County Sheriff
2008	Spokane	Mark Leander	Skagit County Assessor
2009	Blaine	Judi Morris	Jefferson County Treasurer
2010	Cle Elum	Barb Wagner	Benton County Assessor
2011	Vancouver	Randall Gaylord	San Juan County Prosecutor

Future WACO Conferences

2012 WACO Conference

Red Lion Hotel, Pasco
October 1-5, 2012

2013 WACO Conference

Red Lion Hotel, Port Angeles
October 8-11, 2013

Clark County Host Officials

Assessor..... Peter Van Nortwick
 Auditor..... Greg Kimsey
 Clerk Scott Weber
 Medical Examiner..... Dennis Wickham, MD
 Prosecuting Attorney..... Tony Golik
 Sheriff Garry Lucas
 Treasurer..... Doug Lasher



Speaking of Clark County Officials...

Our thanks to the staff at the Clark County Historical Museum who graciously lent us both the Clark County Montage on our front cover and the old photo of early Clark County Officials on the left.

The approximate age of the photo would be between 1892 and 1902. The names recorded on the photo: Superintendent of Schools Milton Evans, Judge GH Steward, D Caples, Z Russell, George Nerton, HR Caples, Clark County Auditor S Goodnight and CC Gridley. The photo was taken in front of Clark County's second courthouse dedicated in 1892.

2011 WACO Exhibitor Hall

WACO is pleased to present the 2011 WACO Exhibitor Hall. We are proud of the county government partners that have chosen to participate in this year's WACO Exhibitor Hall.

Please take the opportunity to visit the WACO Exhibitor Hall and provide us your thoughts and feedback.

Why does WACO have an Exhibitor Hall?

There are several benefits of an Exhibitor Hall, namely:

Revenue from the WACO Exhibitor Hall has enabled WACO to offer 2011 "early" conference registrations rates at no increase since the 2007 conference rate; and Exhibitor Halls offer a unique opportunity for chief executive officers (you) to interact with product and service providers that enable you to execute the functions of your office more efficiently and effectively in a no-pressure environment.

Do conference attendees have to go into the Exhibitor Hall?

No. While WACO is offering incentives for its members to visit the Exhibitor Hall and engage with exhibitors, the WACO Exhibitor Hall is an ancillary function of the 2011 WACO Conference. Participation is entirely voluntary, and the choice is entirely yours.

Is the Exhibitor Hall a high-pressure sales environment?

No. WACO intends the Exhibitor Hall to be a welcoming, friendly opportunity for WACO members who choose to visit the Exhibitor Hall. If you find that any part of your experience in the WACO Exhibitor Hall is anything but welcoming and friendly, please make a WACO staff member aware of the situation immediately.

What is the PASSPORT?

The PASSPORT is a program that provides an incentive for conference attendees to visit each booth in the exhibitor hall. PASSPORT programs create traffic flow for exhibitors, making their time and resource commitment of participating in the WACO Exhibitor Hall worthwhile. Conference attendees who have their PASSPORT stamped or signed by each booth in the WACO Exhibitor Hall and turn in their completed PASSPORT are entered into a drawing to win one of three prizes. Participation is voluntary.

If you have any questions, comments or feedback regarding the 2011 WACO Exhibitor Hall, please contact James McMahan, WACO Executive Director, at the WACO Registration Desk, by phone at (360) 753-7319, or by email at jamesm@wacounties.org.

Costless Senior Services #1
 PO Box 823
 Wauna, WA 98395
 Contact: Drew Zimmerman
 (800)656-2183, fax (253) 857-2983
drewangus@yahoo.com

Costless Senior Services is a full service, closed door pharmacy, operating and servicing the greater Puget Sound metropolitan area. We are locally owned and operated in Purdy, WA. Our management team has over 40 years of long term pharmaceutical care and experience. With our extensive service and experience we are able to provide our customers with state of the art services, while remaining dedicated to each facility's personal relationship. This dedication and pride in ownership has allowed our pharmacy to establish a clear presence in Washington State. This presence is measured by the steady 17% growth in sales and service over the past four consistent years.

BMI Digital Reel #2
 1115 E. Arques
 Sunnyvale, CA 94085
www.bmiimaging.com
 Contact: Andy Wenger
 (925) 963-1575
awenger@bmiimaging.com

BMI Digital Reel is a complete microfilm conversion solution. BMI will convert your microfilm to virtual, digital microfilm rolls at one of our secure facilities (optional, on-site option available). The Digital Reel microfilm conversion service creates a digital replica of your original microfilm or microfiche; the entire micro-film roll is digitally converted. The Digital Reel microfilm conversion solution includes a software application that emulates microfilm retrieval from a reader printer. Users retrieve virtual microfilm rolls from a PC workstation, avoiding the hassles that come with physical microfilm and legacy reader printers. Digital Reel is available as an on premise application and as a hosted service.

Tyler Technologies #3
 3199 Klepinger Road
 Dayton, OH 45406
www.tylertech.com
 Contact: Troy Fryman
 (859) 466-5406
troy.fryman@tylertech.com

Designed with an insider's understanding of the public sector, Tyler Technologies' comprehensive appraisal & tax solutions empower municipalities, counties and states of all sizes to better serve citizens. Our CLT Appraisal Services provide unrivaled expertise in determining accurate property values and improving government's ability to manage services. Our tightly integrated tax billing & collection and CAMA software applications provide assessors, tax collectors, and tax administrators with the tools needed today, and anticipate those needed tomorrow.

Accent Business Services, Inc #4
 7710 Ne Greenwood Drive, Ste. 170
 Vancouver, WA 98662
www.accent-inc.com
 Contact: Jeff Tompkins
 (360) 882-4002, fax (360) 882-4006
michelle.weeks@accent-inc.com

Software Selection and Implementation
 Accent works on behalf of the agency to find, purchase and implement the optimal solution for their unique needs and budget. We can support all or part of your project's lifecycle: Needs assessment; Business case justification; RFP development and vendor evaluation/selection; Contract negotiation; and Project oversight and quality assurance. We specialize in the following software: Assessment and Taxation; Financials; Medical Billing; Environmental Health; Case Management; Permitting; GIS; and Technical Staffing. Based in Vancouver, Washington, Accent provides local contract technical staff for information technology projects in Washington and Oregon.

Image X #5
 35 S. LaPatera Lane, #C
 Goleta, CA 93117
www.imagexusa.com
Contact: Mohammed Shaikh
 (805) 453-9152, fax (805) 683-8525
mohammed@imagex.com

Image-X Enterprises, Inc. provides software development as a service, in addition to developing and productizing innovative system and web-based solutions. These services supply digital certificate based encryption, electronic filing, document & content management, and database application & workflow solutions for various vertical markets. Image X's Web Based ClerkePass.com and Esignit.org services provide digital certificate based signature that can be used to create certified and signed documents. These digitally signed documents can reduce scanning and indexing costs for county and provide better services to citizens. Please contact Dr. Mohammed Shaikh at 805 964 3535 or at mohammed@imagexx.com

Willamette Dental Group #6
 6120 Capitol Blvd, SE
 Tumwater, WA 98501
Contact: Terri Luther
 (360) 951-6901, fax (360) 459-4348
tluther@willamettedental.com

Willamette Dental Group is an integrated Multi-Specialty Group practice that provides evidence based dentistry. Our unique delivery model delivers superior patient care through patient's partnership to stop the disease/repair cycle by means of evidence based methods of prevention and treatment.

Manatron, Inc. #7
 510 E. Miham Ave
 Portage, MI 49002
www.manatron.com
Contact: Pam West
 (269) 567-2900 X7260, fax (269) 567-2930
pam.west@manatron.com

Manatron, now a Thomson Reuters business, is a global leader in providing integrated property tax and land administration software for governments worldwide. With unparalleled experience and history in property recording, land registry, GIS tax assessment, billing and collection. Manatron has been at the forefront of innovative product and service development since 1969. Manatron currently provides 1600+ customers with the power to manage over 45 million parcels.

Washington Counties Insurance Fund/Pool #8
 PO Box 7786
 Olympia, WA 98507
www.wcif.net
Contact: Mike Shelton
 (360) 586-0466, fax (360) 754-7859
mike@wcif.net

WCIF/P provides a complete benefit package to counties and other public entities. Benefits include medical, dental, vision, life, long & short term disability, EAP, and long term care insurance.

Washington Counties Risk Pool #9
 2558 RW Johnson Rd, SW, Ste. 106
 Tumwater, WA 98512-6103
www.wcrp.info
Contact: Vyrle Hill
 (360) 292-4495, fax (360) 292-4501
vyrle@wcrp.wa.gov

The Washington Counties Risk Pool (“Pool”) was established in 1988 to provide its member counties with joint programs and services including self-insurance, purchasing of insurance, and personnel for administrative services, claims handling and risk management. The Pool operates under chapters 48.62 RCW and 82.60 WAC. Self-insured operations are regulated and overseen by the State Risk Manager and subject to annual fiscal audits by the State Auditor. Twenty-seven of Washington’s 39 counties are Pool members presently.

RevQ #10
 4400 NW 77th Ave, Ste. 100
 Vancouver, WA 98662
www.revq.com
Contact: Mitch Taylor
 (866) 684-7387, fax (360) 260-1614
mitch.taylor@revq.com

RevQ, part of the Columbia Ultimate family of companies, provides industry-leading software solutions and consulting services to improve success in revenue recovery and restitution compliance for Courts, Taxation and other public sector entities. RevQ leverages leading collections tools, techniques and technologies and unparalleled government expertise to help clients consistently optimize efficiency, improve compliance, and increase collections. To find out more about RevQ and our revenue collection software solutions please email info@revq.com or call 1-866-684-REVQ.

DLR Group #11
 901 5th Ave, Ste. 700
 Seattle, WA 98164
www.dlrgroup.com
Contact: Lori Coppenrath
 (206) 461-6000, fax (206) 461-6049
lcoppenrath@dlrgroup.com

DLR Group provides architecture, engineering, planning and interiors design services to clients throughout Washington. DLR Group is national in scope with nearly 500 staff in 22 offices coast to coast and one in Shanghai. The Northwest office in Seattle is a major architectural and engineering hub with more than 60 staff. Over 10 Seattle office staff are working on city, county, courts and government projects full-time. Current projects in the Seattle office include the Everett Municipal Court Replacement, Jackson Federal Building Modernization, and SCORE Jail.

Washington State Archives/Imaging and Preservation #12
 6340 Capitol Boulevard, S
 Olympia, WA 98501
Contact: Baylen Limasa
 (360) 236-5080, fax (360) 236-5096
baylen.limasa@sos.wa.gov

Imaging and Preservation Services offers two digital services that, together, link analog (microfilm) and digital (electronic image) technologies.

LexisNexis Payment Solutions #13
6 Cadillac Dr, Ste. 400
Brentwood, TN 37027
www.paymentsolutions.lexisnexis.com

Contact: Randy Gray
(615) 414-8845, fax (866) 693-1920
randall.gray@lexisnexis.com

LexisNexis Payment Solutions provides enhanced remote and in-person payment services for government agencies. The objective of our service is to provide your agency with greater staffing flexibility, more efficient payment processing, maximized revenue and minimized costs while still providing your customers with the highest level of customer service. All services are at NO COST to the agency. LexisNexis Payment Solutions currently provides our service to more than 2,000 agencies, those agencies include city, county, state, and federal. LexisNexis Payment Solutions has over 20 years experience in government payment processing.

PROFORCE Law Enforcement #14
3009 North Highway 89
Prescott, AZ 86301
www.proforceonline.com

Contact: Andrew Darque
(928) 776-7192, fax (928) 445-3468
andrewd@proforceonline.com

We sell firearms and tactical equipment to law enforcement professionals.

LPS True Automation #15
601 Riverside Ave
Jacksonville, FL 32204
www.trueautomation.com

Contact: Sarah Crocker
(904) 854-3509, fax (904) 854-4124
sarah.crocker@lpsvcs.com

True Automation, part of the Government Solutions division of LPS, is the leading provider of enterprise property appraisal and tax collections products and services, including PACS Appraisal, PACS Collections, and GIS-related services. True Automation focuses on optimizing all areas of the property appraisal and tax collections process for local government entities. LPS Local Government Solutions provides imaging services for the digitization and conversion of microfilm and paper books, as well as indexing-related services. LPS Government Solutions is the one source for all county government software automation and efficiency needs.

Computer Information Concepts, Inc. #16
2843 31st Ave
Greeley, CO 80631
www.cicesp.com

Contact: Connie Kevorkian
(800) 437-7457 X134, fax (970) 330-0839
ckevorkian@cicesp.com

Computer Information Concepts (CIC) provides Windows Based Financial Accounting Solutions. Solutions featured at this conference include our Treasurer Cash and Investment System which enables Washington County Treasurers to record investment transactions, calculated pooled interest, and report investment activity for investments per fund, including Bank account transactions and Bank account reconciliation processing. Summary Daily Cash activity tracking and reporting reflects the daily changes in cash available and is balanced daily with bank accounts and investments. Our Debt Management application will also be featured which allows you to easily track Bond activity.

Municipal Research & Services Center #17
 2601 Fourth Ave, Ste. 800
 Seattle, WA 98121
www.mrsc.org
Contact: Patrick Mason
 (206) 625-1300
pmason@mrsc.org

The Municipal Research and Services Center of Washington (MRSC) is a private nonprofit corporation whose mission is to promote excellence in Washington local government through professional consultation, research and information services. MRSC serves all county and city elected officials and staff in Washington State. MRSC staff have extensive experience and expertise in, among others, the areas of municipal law, finance, public administration, planning and public works. MRSC also maintains one of the most comprehensive local government websites in the country, produces publications on a broad range of local government topics, and provides training on selected topics for local government officials and employees.

Smart Start, Inc. #18
 5007 Pacific Highway East, Unit 10
 Fife, WA 98424
Contact: Justin McCord
 (206) 852-0599, fax (253) 922-5528
jmccord@smartstartinc.com

Smart Start, Inc. provides fully integrated alcohol monitoring services for both vehicular and home monitoring. With over 800 locations nationwide and 24/7 customer care, Smart Start is a leader in the alcohol monitoring industry. Best of class reporting and multiple report delivery options make Smart Start the smart choice. Smart Start . . . Separating Drinking From Driving.

Helion Software #19
 PO Box 3506
 Salem, OR 97302
www.helionsoft.com
Contact: Ramona Qualls
 (503) 362-9394, fax (503) 584-0608
ramonaq@helionsoft.com

For over fifteen years, Helion Software has developed quality relationships with local governments, focusing on best-fit solutions built to suit the diverse needs of counties large and small. Responsive customer service with a personal touch is our specialty: we will never redirect you to a call center or lose you in a phone-tree shuffle. Helion provides cost-effective solutions to the big problems counties must solve, including document imaging, indexing, and management of permanent county records. Our software increases productivity behind the counter while reducing customer wait time. We are advancing the field of local government solutions through technologies such as eRecording and auto-indexing.

US Imaging #20
 400 S. Franklin St
 Saginaw, MI 48607
www.us-imaging.com
Contact: Rhonda Olson
 (989) 754-9949, fax (989) 753-7933
rolson@us-imaging.com

US Imaging provides on-site scanning of bound books, photostat books, plats, microfilm rolls, jackets and aperture cards. We also provide low cost backup of digital images to archival quality microfilm. We have 35 years of experience and have had the pleasure of serving over 220 County Recorders nationwide. We have the most advanced scanners in the world, custom enhancement software and a unique process that produces the highest quality and lowest cost. We look forward to helping you preserve the past, protect your constituents and create a more efficient future.

Professional Credit Service #21
12204 SE Mill Plain Blvd, Ste. 101
Vancouver, WA 98684
www.professionalcredit.com
Contact: Kimie Reyes
(888) 542-7290 X3594, fax (360) 567-4989
kimie@hawesfinancial.com

Professional Credit Service (PCS) provides collections as well as account receivable management, debt purchasing, and litigation services. PCS is privileged to work closely with local and state government customers throughout the Pacific Northwest. PCS maintains technology infrastructure with top-industry software, high-speed dialers, and advanced document imaging/management application. PCS clients enjoy updated, online access to accounts and reports, easy access to a dedicated customer service team, and fast and easy resolution of account requests. PCS' depth of experience in collecting government accounts allows it to offer its government clients an exceptionally high rate of return, as well as unmatched customer service.

Election Systems & Software #22
11208 John Gait Boulevard
Omaha, NE 68137
www.essvote.com
Contact: Bryan Hoffman
(800) 247-8683, fax (402) 970-1276
info@essvote.com

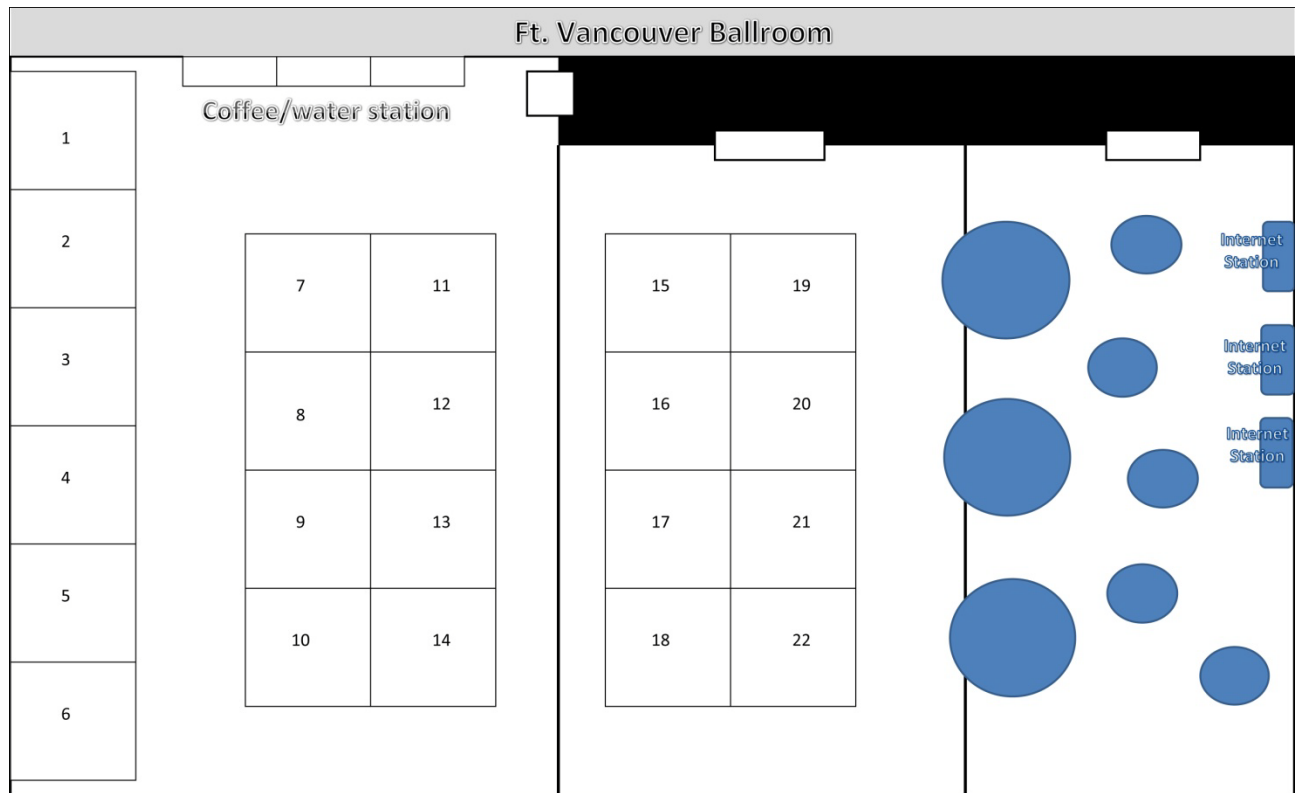
Election Systems & Software, Inc. (ES&S) is the world's largest and most experienced provider of total election management solutions. As an elections-only company for almost four decades, ES&S has remained as the industry leader and continues to support more than 2,439 county-level jurisdictions in the United States. ES&S has installed over 300,000 voting tabulation systems worldwide and continues to develop secure, accurate and reliable next-generation products using the most advanced digital technology available.

2011 WACO EXHIBITOR HALL HOURS:

Wednesday, October 5

8:00 AM – 4:30 PM

5:30 PM – 7:00 PM (*President's Reception*)



2011 WACO Exhibitor Hall Exhibitors by Booth Number

- | | | |
|--|--|--|
| 1. Costless Senior Services | 10. RevQ | 16. Computer Information Concepts, Inc. |
| 2. BMI Digital ReeL | 11. DLR Group | 17. Municipal Research & Services Center |
| 3. Tyler Technologies | 12. Washington State Archives/Imaging and Preservation | 18. Smart Start, Inc. |
| 4. Accent Business Services | 13. LexisNexis Payment Solutions | 19. Helion Software |
| 5. Image X | 14. PROFORCE Law Enforcement | 20. US Imaging |
| 6. Willamette Dental Group | 15. LPS True Automation | 21. Professional Credit Service |
| 7. Manatron, Inc. | | 22. Election Systems & Software |
| 8. Washington Counties Insurance Fund/Pool | | |
| 9. Washington Counties Risk Pool | | |